



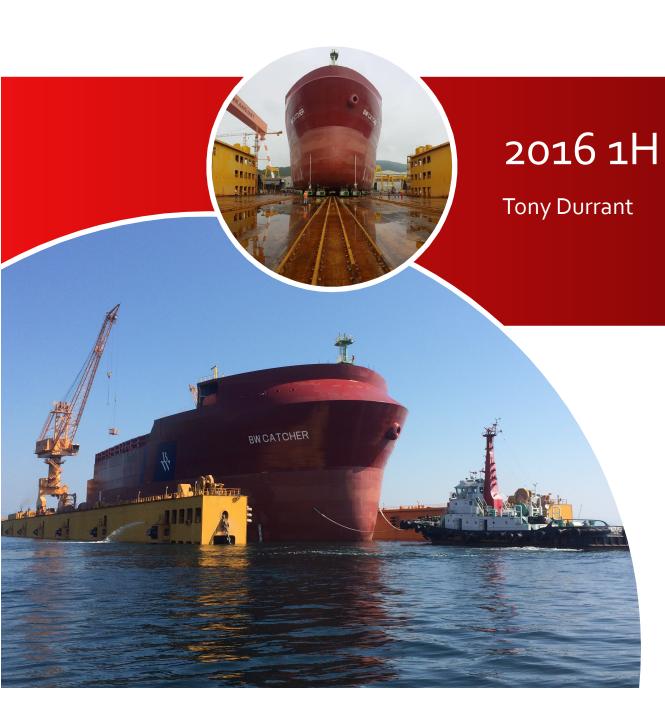
## Forward-looking statements

This presentation may contain forward-looking statements and information that both represents management's current expectations or beliefs concerning future events and are subject to known and unknown risks and uncertainties.

A number of factors could cause actual results, performance or events to differ materially from those expressed or implied by these forward-looking statements.

## Agenda

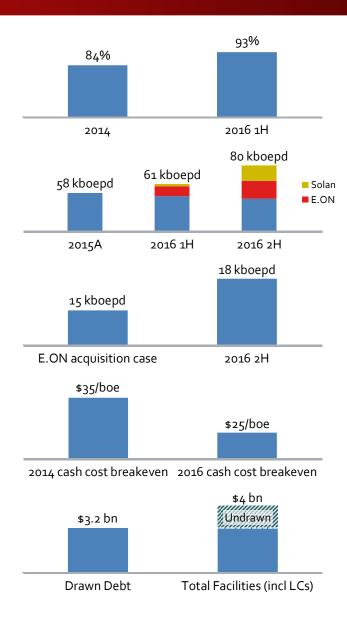
2016 1H highlights	Tony Durrant
Operations update	Robin Allan
Finance	Richard Rose
Outlook	Tony Durrant



# 2016 1H highlights

#### 2016 1H highlights

- High production efficiency
- Step change in production
- Continued portfolio upgrading
- Cost reductions delivered
- Refinancing in progress





# Operations update

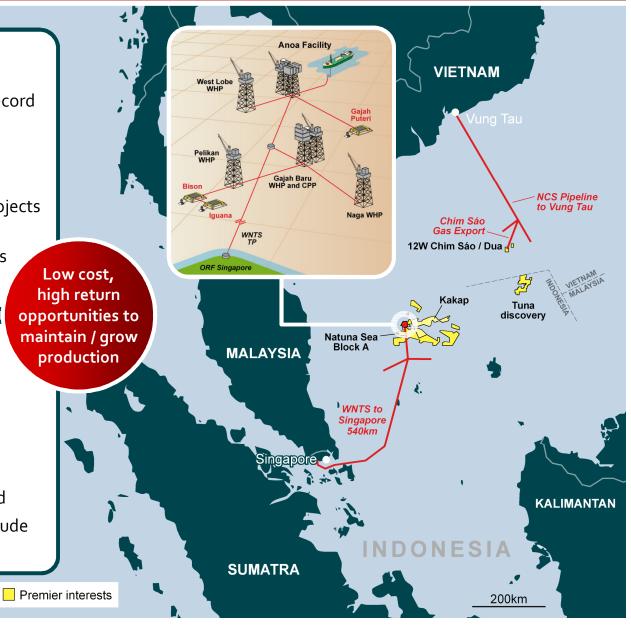
#### Asia – providing cash flow for the business

#### Indonesia

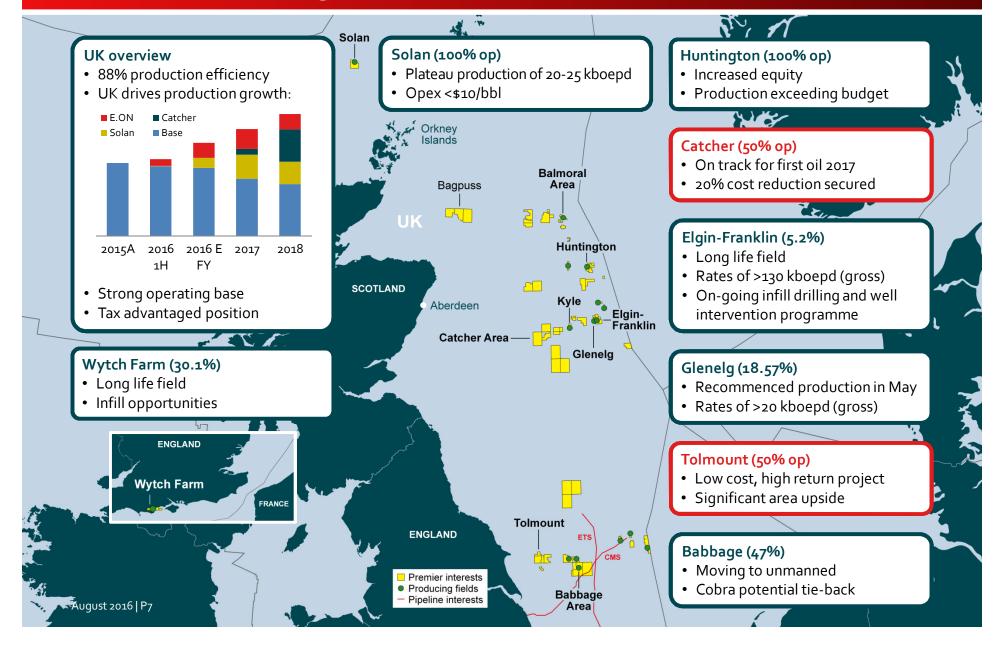
- 97% production efficiency
- Strong demand (44% of GSA 1, record GSA 2 delivery)
- \$9/boe opex
- Increase demand post 2020
  - Quick payback, high return projects
  - Bison, Iguana, Gajah Puteri
- Longer term growth opportunities
  - Tuna, 3rd party business

#### **Vietnam**

- 90% production efficiency
- \$9/boe opex
- Further cost reductions
  - Renegotiation of vessel and helicopter contracts
  - Revised terms for FPSO agreed
- High return, low cost projects include infill drilling in 2017



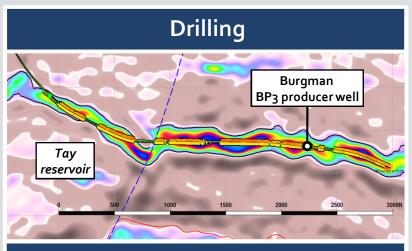
#### UK North Sea – growth story



#### Solan on-stream



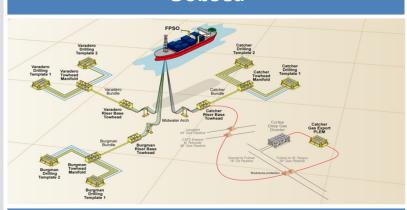
#### Catcher – ahead of plan



- 6 wells drilled with excellent operational performance
- Pre-drill predictions for reservoir quality and flow rates at or above prognosis
- Drilling programme below budget



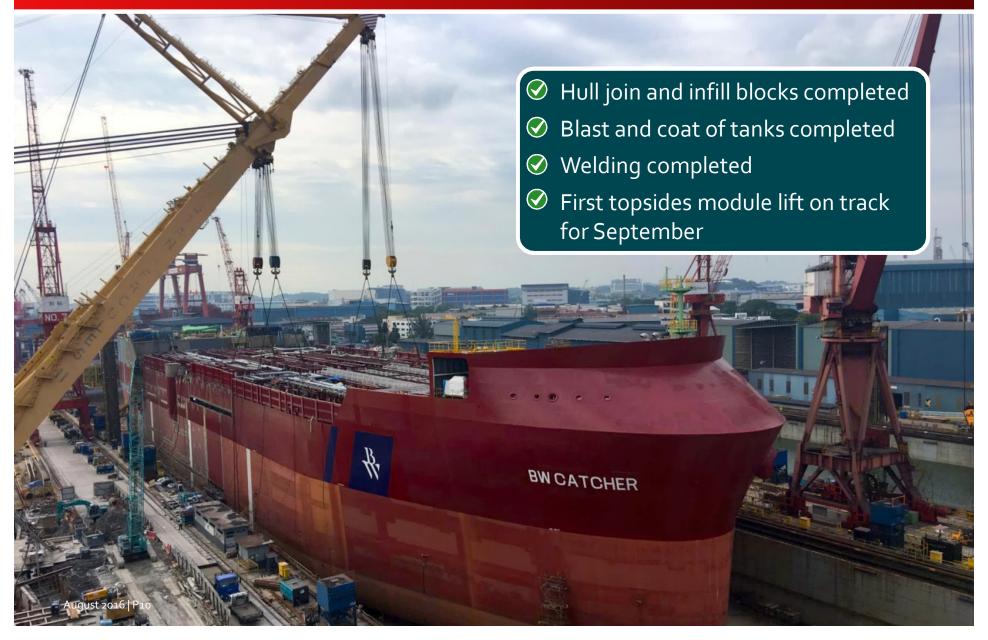
#### Subsea



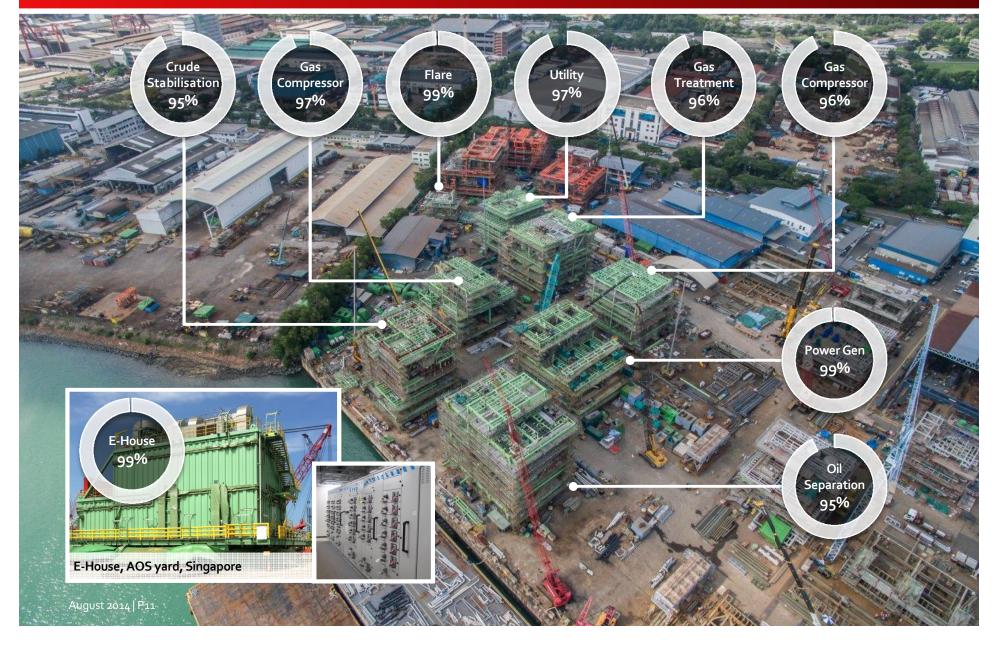
- Templates, flowline bundles, midwater arches and gas export pipeline installed
- Buoy and moorings system installed
- Hook up of risers in progress
- Installation complete by Q4 2016
- Subsea programme below budget



## Catcher hull in Keppel's yard, Singapore



# Catcher topsides on track for September lifting; >90% mechanically complete

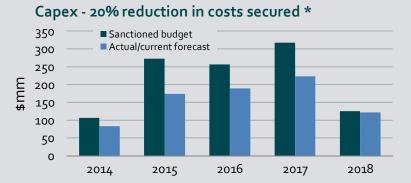


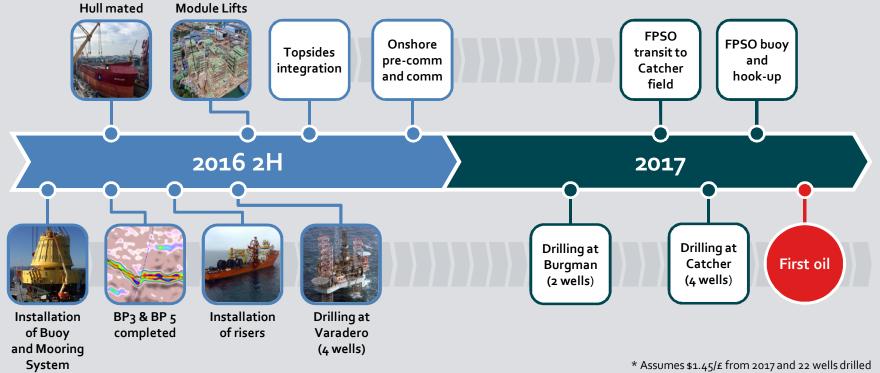
#### Catcher schedule

- Plateau rates of 50 kboepd (gross)
- \$1.8bn total project cost

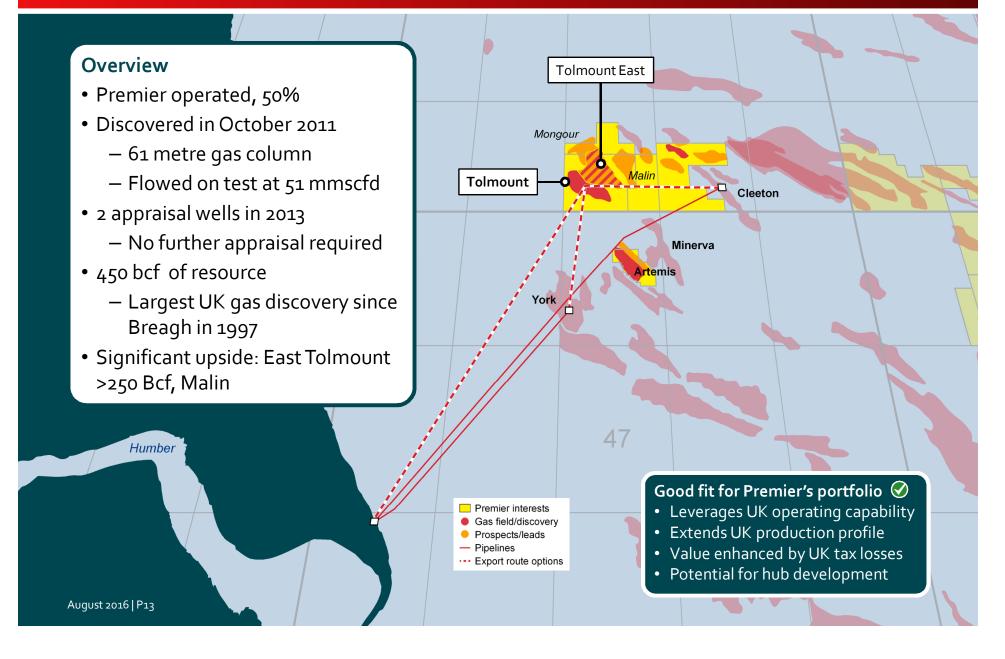
August 2016 | P12

- Potential savings from reduced well count, contingency release and FX
- On track for FPSO sail-away summer 2017

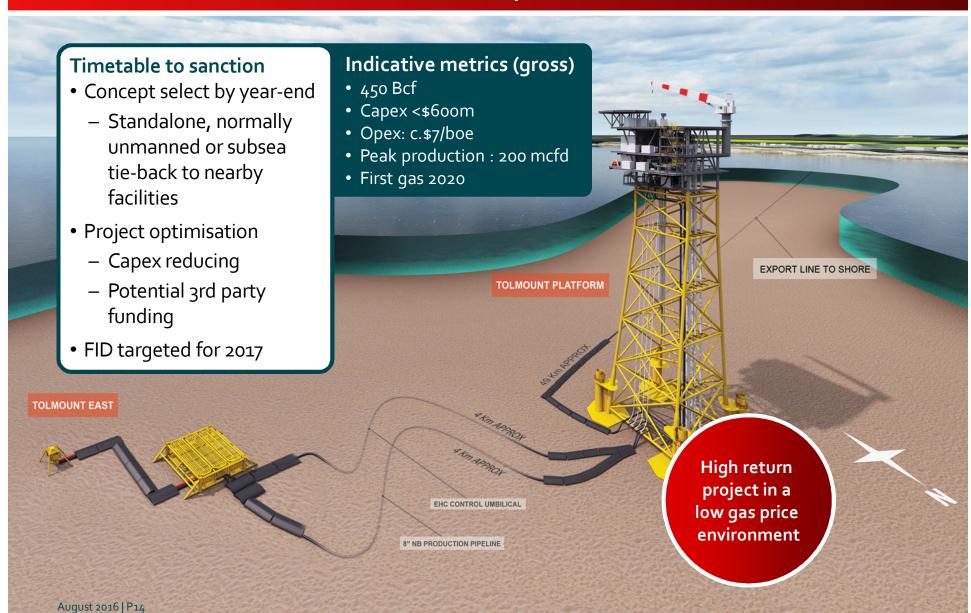




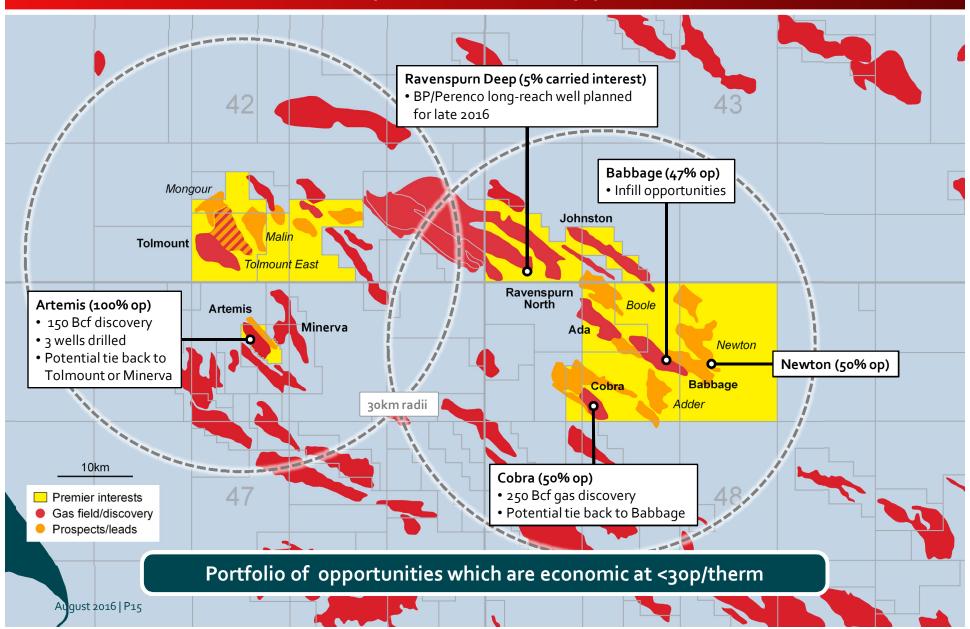
## Tolmount – significant UK development opportunity



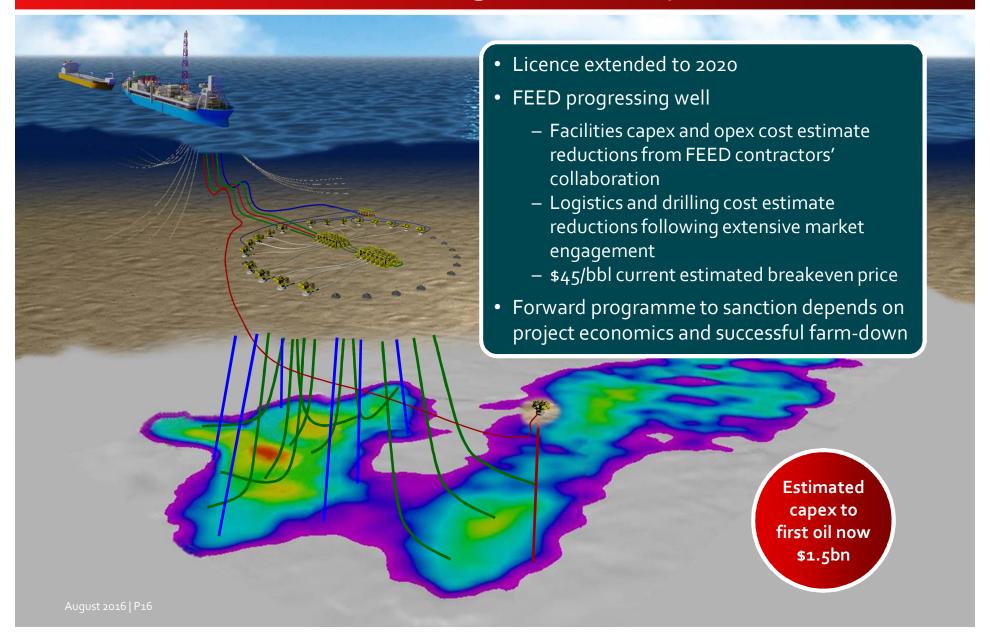
#### Tolmount – illustrative development solution



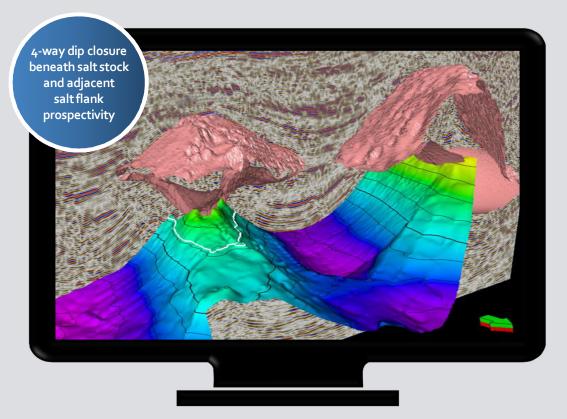
## Southern Gas Basin: portfolio of opportunities



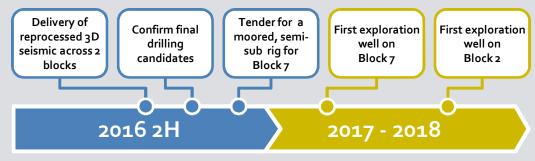
## Sea Lion Phase 1 – reducing breakeven price



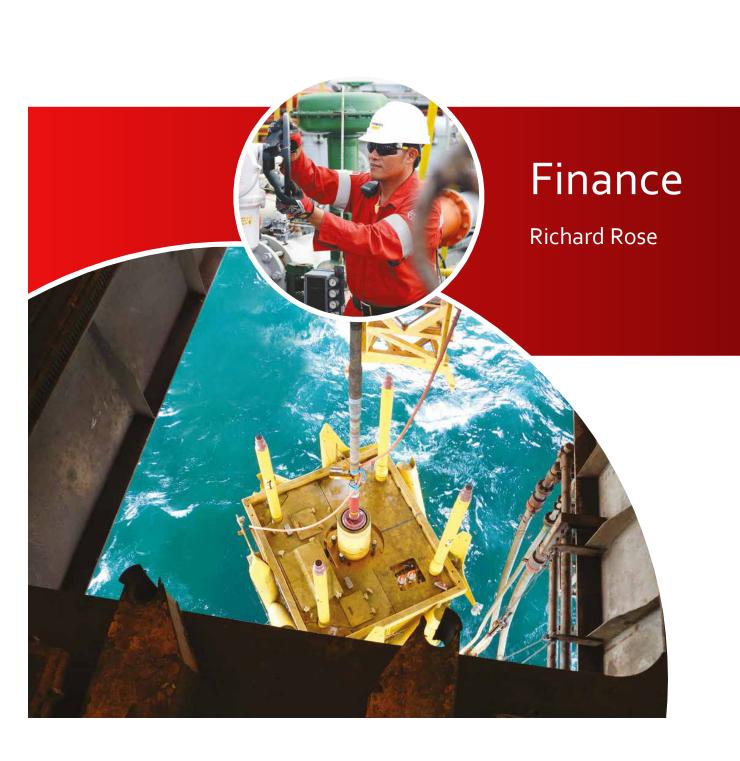
#### Mexico – potential for material value creation



- Sureste Basin is a prolific hydrocarbon province (62 bn bbls of proven oil)
- Awarded 2 high quality blocks in 2015 licensing round
- Current carried 10% interests; option to increase to 25%
  - Shallow water (<150m)</li>
  - Same salt flanks and sub-salt plays as the US Gulf of Mexico
  - Multiple 100-150 mmbbls prospects identified







## Financial highlights 1H



#### Cash flow in 2016 1H

	6 months to 30 June 2016	6 months to 30 June 2015
Working Interest production (kboepd)	61.0	60.4
Entitlement production (kboepd)	57.0	55.7
Realised oil price (US\$/bbl) - post hedge	48.6	83.7
Realised gas price (US\$/mcf) - post hedge	5.8	12.3
	\$m	\$m
Cash flow from operations	145	570
Taxation	(37)	(57)
Operating cash flow	108	5 <del>1</del> 3
Capital expenditure	(319)	(518)
Decommissioning cash escrow	(56)	
Acquisitions / disposals	(111)	83
Finance and other charges, net	(55)	(49)
Net cash in (out) flow	(433)	29

#### Capital expenditure (\$m)

	2016 1H	FY 2016E
Exploration	\$69m	\$100M
Development	\$250m	\$630m
Total	\$319m	\$730m

#### Liquids and UK gas hedging

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2016 2H	16 2H % hedged Average pr		
Oil	37%	\$65.2/bbl	
Gas (UK)	29%	62p/therm	
2017	% hedged	Average price	
Oil	9%	\$45.8/bbl	
Gas (UK)	21%	56p/therm	

#### Profitable first half

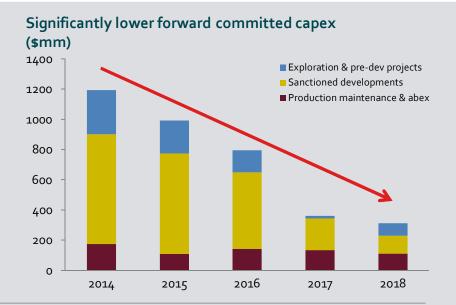
	6 months to 30 June 2016 \$m	6 months to 30 June 2015 \$m
Sales and other operating revenues	394	577
Cost of sales	(355)	(684)
Gross profit/(loss)	39	(107)
Exploration/New Business	(15)	(52)
Reduction in decommissioning estimate	101	-
General and administration costs	(13)	(8)
Gain/(loss) on disposals (incl. E.ON negative good will)	85	-
Operating profit/(loss)	197	(167)
Financial items	(87)	(48)
Profit/(loss) before taxation	110	(215)
Tax credit/(charge)	63	(160)
Profit/(loss) after taxation	173	(375)

EBITDAX	182	446
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<sup>●</sup> Includes one off restructuring costs post-E.ON acquisition ○ \$4 bn of UK tax losses and allowances

#### Continued cost reduction

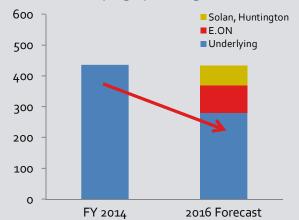




#### Operating costs (\$/boe)

	2014	2015	2016 1H	2016F
UK	37.2	30.0	31.2	23
Indonesia	10.0	10.0	9.5	10
Pakistan	3.3	3.7	3.3	4
Vietnam	14.6	11.7	9.1	11
Group	18.5	15.5	16.5	15-17

#### Lower underlying operating costs (\$mm)



# Potential for further savings

- FPSO renegotiations
- Synergies post E.ON integration
- Collaboration with other operators
- Opex optimisation
- FX benefits

## Net debt and refinancing update

Net debt

- Net debt of \$2.6 bn, flat on end Q1 position
- Net debt expected to peak in Q3 2016 at \$2.9 bn
- Net debt/EBITDAX ratio of 5.2x at 30 June 2016

Progress with lending group

- Revised maturity profile
- Amended financial covenants
- Security
- Enhanced economics
- Liquidity preserved; cash and undrawn facilities of c.\$800m at 30 June

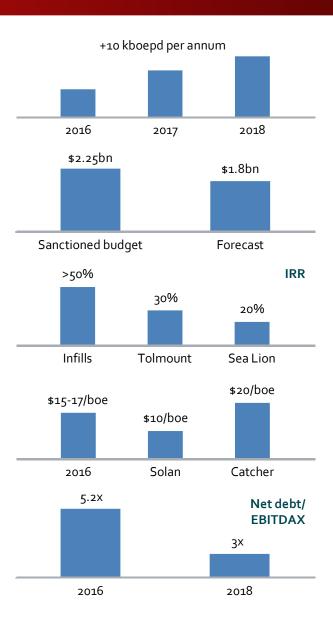
Outlook

- Finalise full terms and implementation with lenders during H2
- Start to deleverage from Q4
- Target return to investment grade metrics as a priority (Net debt/EBITDAX<3x)</li>
- Sufficient headroom to deliver Catcher and progress new investments



#### Outlook

- Continuing production growth
- 2 Catcher delivery
- Select highest return projects for sanction
- Maintain competitive cost base
- 5
  Deliver debt reduction





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