

# 2017 Full Year Results

8 March 2018

BWCATCHER

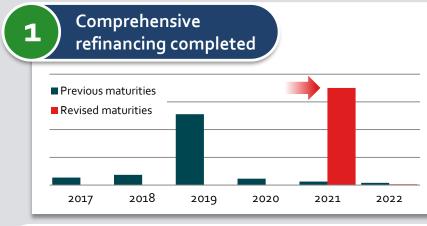




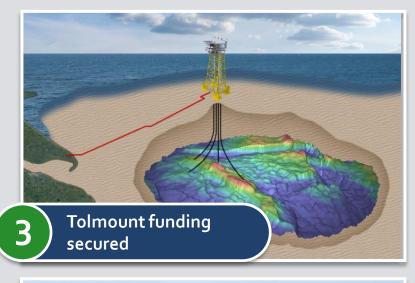
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A number of factors could cause actual results, performance or events to differ materially from those expressed or implied by these forward-looking statements.

# 2017 highlights

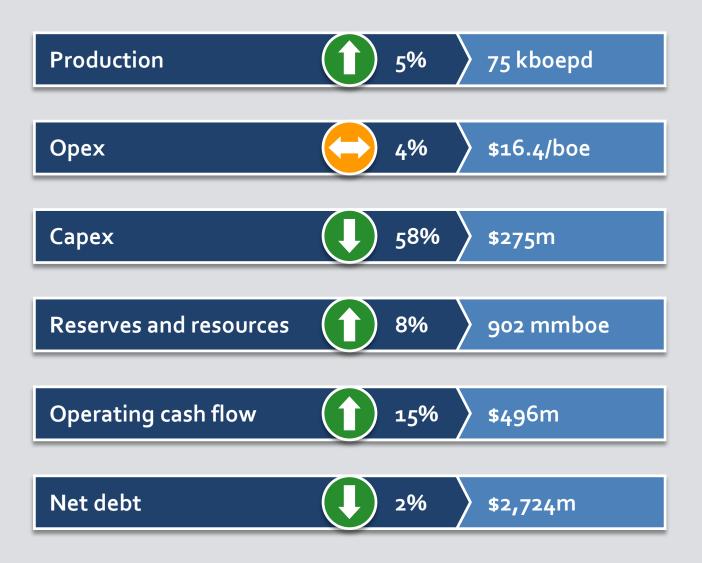




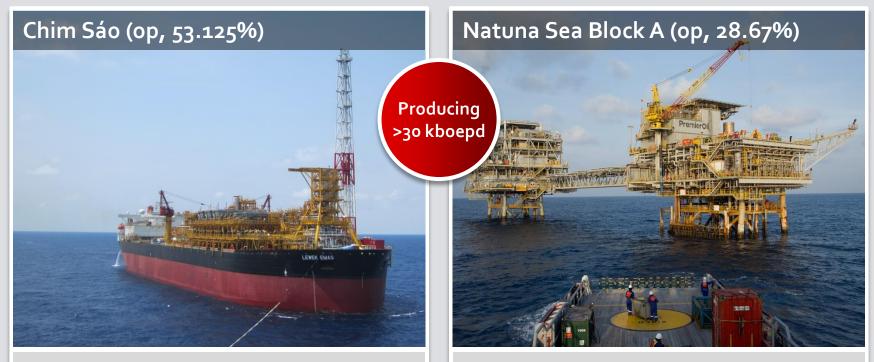




## 2017 performance



# Asia production portfolio

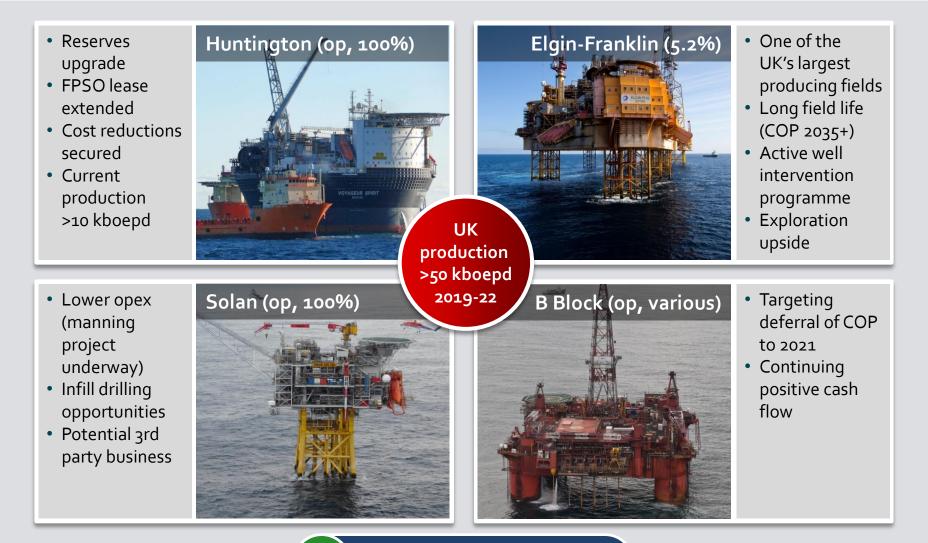


- Active well intervention programme
- Ongoing reservoir optimisation
- Infill drilling opportunities
- Crude sold at premium to Brent

- GSA1 market share increasing
- Improving gas price
- BIGP first gas 2019
- Optimise exploitation of Lama gas

Long life, low opex assets

# UK production portfolio



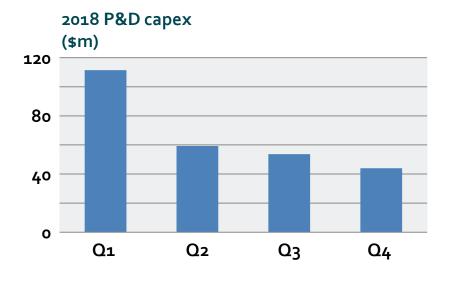
# Financial highlights and outlook

## 2017 highlights

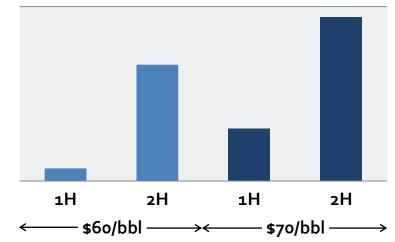
- Comprehensive refinancing completed
- Positive free cash flow of \$71m
- Operating costs of \$16.4/boe
- P&D and exploration capex 58% lower at \$275m
- \$300m non-core disposals announced
- Cash and undrawn facilities of >\$500m

## 2018 outlook

- Early exchange of convertible bonds
- Stable operating cost base at \$17-18/boe
- P&D and exploration capex of \$300m
- Debt reduction accelerates through year
- Return balance sheet to investment grade metrics by year-end 2018



#### 2018 FCF Profile

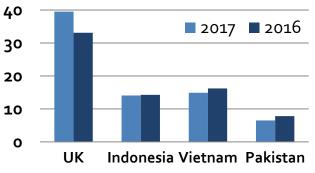


## 2017 Financials

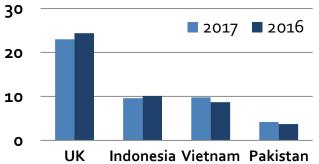
	12 months to 31 Dec 2017	12 months to 31 Dec 2016
Production (kboepd)	75.0	71.4
Opex per Barrel (\$/boe)	16.4	15.8
P&L and cash flow	\$m	\$m
Sales revenue	1,102	983
Net (loss)/profit	(254)	123
Operating cash flow	496	431
Interest and fees	(309)	(152)
Capex	(275)	(663)
Abandonment	(26)	(16)
Decom pre-funding	(17)	(61)
Disposals/(Acquisitions)	202	(119)
Net cash flow	71	(580)
Balance sheet		
Accounting net debt	2,724	2,765

Realised prices	2017	2016
Oil (post hedge) (\$/bbl)	52.1	52.2
UK gas (p/therm)	47.2	47.6
Indonesia gas (\$/mmscf)	8.4	7.8

#### Production (kboepd)



#### Opex (\$/boe)



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# Portfolio management

- Seek opportunities with strategic fit within existing geographic units
  - Focus on operated long-life assets
  - Material working interest
  - Critical mass locally
  - UK tax optimisation
  - Covenant accretive
- Dispose of non-core assets to accelerate debt repayment

## 2017 highlights

- Completed sale of Wytch Farm interests for \$200m
  - Non-operated, reducing opportunity set
  - Released \$75m LCs
  - Book gain on disposal of \$133m
- Announced \$65.6m sale of Pakistan
  - Non-operated, small stakes; declining production
- Announced sale of interest in ETS for up to \$31.6m
  - E.ON legacy asset; non-core
- Sale of interest in Kakap
- Rationalisation of UK exploration licences



# Capital expenditure and abandonment

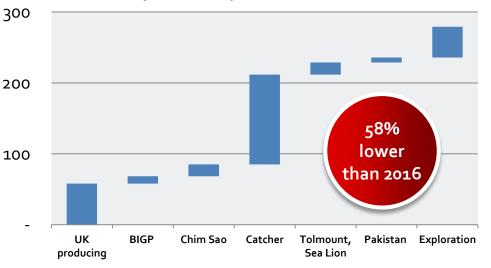
## P&D capex and exploration spend

- 2017: \$275m, 60% lower than 2016
  - \$126m Catcher drilling and subsea
  - \$17m Chim Sáo infill wells
  - \$38m exploration, includes Zama well
- 2018 guidance of \$300m
  - \$170m Catcher drilling and tie-in of
    Phase 2 wells, FPSO first oil payment
  - \$32m BIGP EPCI, drilling LLIs
- 2019 significantly lower committed capex

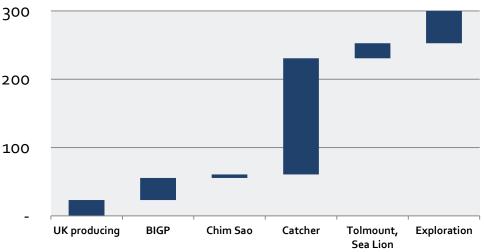
#### Abex

- 2018 guidance of \$80m (pre-tax), principally across UK assets
- Continuing to defer COP dates across portfolio
  - Huntington, B Block, Ravenspurn North, Chim Sáo, Babbage
- UK tax history shelters UK abandonment costs

#### 2017 P&D capex and exploration (\$m)



#### 2018 P&D capex and exploration (\$m)



# Hedging

## **Hedging policy**

- 30-50% of future oil and gas volumes on a rolling 12-18 month basis
- Minimum required under lender agreement is 20%

## Liquids hedging

- Progressively increased as oil price rose
- 50% of 2018 oil production hedged

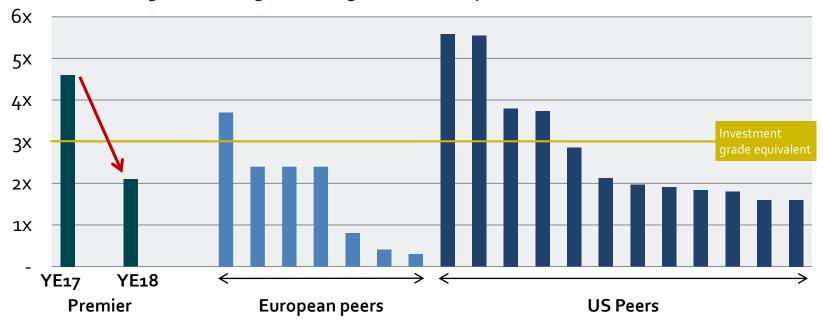
#### UK gas hedging

• 29% of UK gas production hedged at 47p/therm

60% of oil production exposed to upside

Oil hedging		2018 1H	2018 2H
Swaps / Forwards	Volumes	40%	40%
	Average price	\$56.4/bbl	\$60.1/bbl
Options	Volumes	20%	7%
	Average floor price	\$54.7/bbl	\$60.6/bbl

## Net debt



#### Estimated leverage ratios using accounting net debt as at year-end 2018<sup>1</sup>

- Net debt of \$2.72bn, reduced from year-end 2016 position
- Early conversion of Convertible Bonds in January 2018
- Average cost of debt c. 7%
  - >50% fixed
- Non-amortising debt
- Targeting covenant net debt/EBITDAX ratio of 2.5x by end Q1 2019 (at \$65/bbl)

## Catcher – the journey to first oil

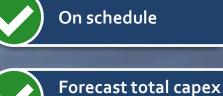


#### What we achieved in 2017

- FPSO hull and topsides completed and integrated
- Sailaway of FPSO from Keppel yard
- HSE Acceptance of Safety
  Case
- Drilling and completion of 6 wells
- Successful tie-in of wells and deployment of subsea control pods
- Hook up of STP buoy to FPSO
- Successful pull in of all risers, umbilicals and installation of swivel stack

# 2017 successful full cycle delivery of Catcher

- Experienced project management team in delivery of FPSO projects
- World class contractors
- Early operations involvement in project
- Collaborative and strong relationship with key contractors
- Deployment of industry leading technology e.g. Geosteering
- Experienced well delivery team
- Subsurface design optimisation
- Favourable market conditions





30% below budget



Plateau production increased by 20%

Industry leading outcome on HSE

R B

CID

BW Offshore DRIP subsea 7

## **Catcher Area commissioning status**



#### **Operations**

- Good uptime; oil plant up and stable
- Water injection commissioned
- Catcher, Varadero on-stream
- Burgman ready to produce
- Initial deliverability >60 kbopd
- Peak rate performance test Q2

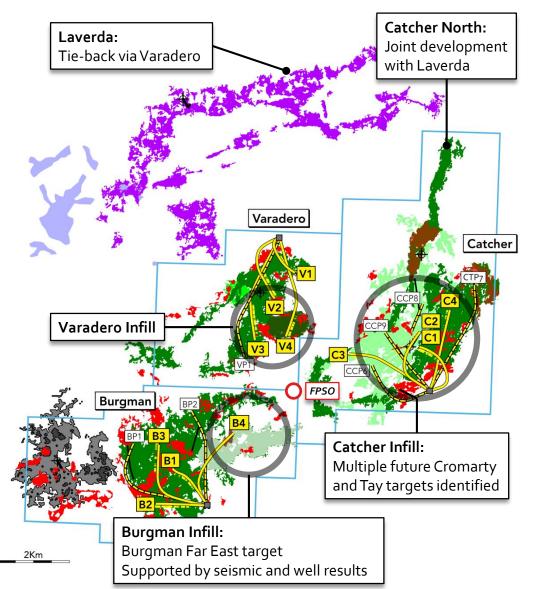
1.3 mmbbls produced since first oil

Sold at a premium to Brent

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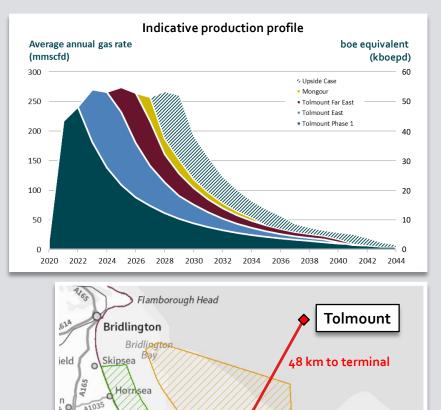
# Catcher Area upside

- Potential for reserves upside
  - Conservative initial recovery factor assumed
  - Positive production test results
  - Well-connected sands with good pressure support
  - Reservoir quality and sand quantity above predictions made at sanction
- Infill drilling opportunities
  - 4D seismic acquisition targeted for 2019
- Tie-back of near field discoveries
  - Laverda, Catcher North



# Tolmount – high value project

- Adds significant resource 540 bcf (100 mmboe)
- Provides next phase of UK growth – 50 kboepd peak production
  - Low capex requirement \$100m (Premier's share)
- Low life of field total project cost \$20/boe
- Generates significant tax advantaged cash flows; >\$1bn of net cash flow
  - Potential Area Recovery of c. 1Tcf



Holderness

Inshore MCZ

Witherns

Grimsby Spurn Head

Onshore

Terminal

verley S

ton-unon

Hùmbe

Kingston

Hedon

Ammingham

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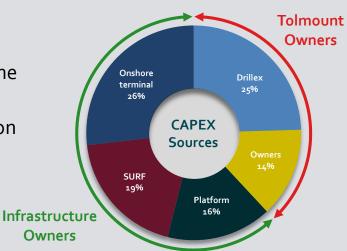
# Tolmount Main project update

## 2017 highlights

- Key terms agreed for funding of Tolmount facilities
- Draft Field Development Plan submitted to OGA
- Project FEED nearing completion
- Final negotiations with platform, pipeline and drilling contractors
- Regulatory, environmental and planning statements submitted for public consultation
- Targeting project sanction 2018

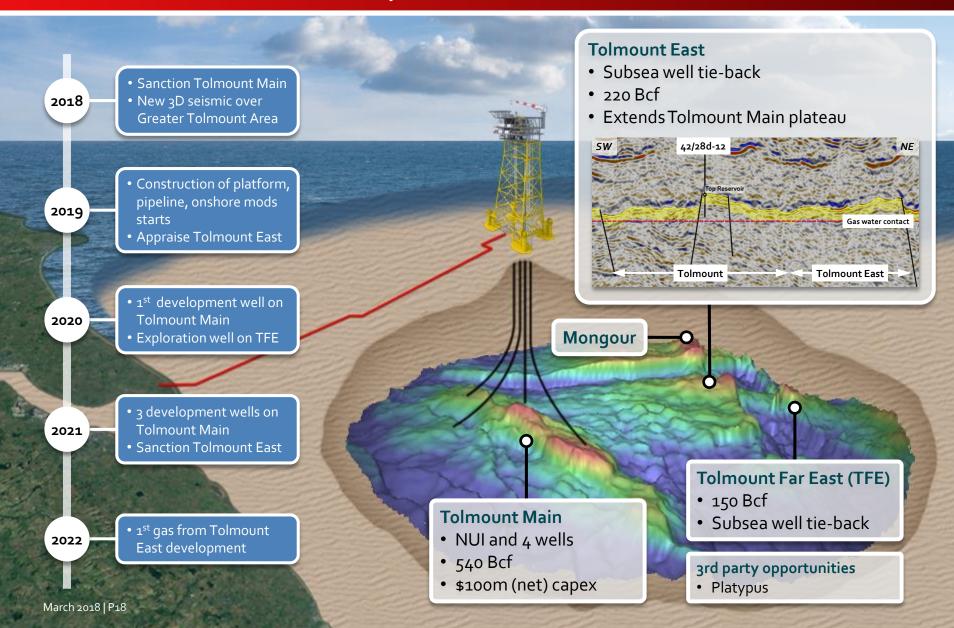
## Infrastructure joint venture

- Dana and CML will jointly own the platform and export pipeline
- Tolmount gas will use the facilities in return for production based tariff
- Premier's share of total capex reduced to \$100m





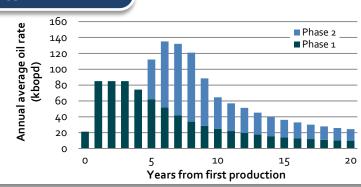
## **Tolmount Area Development**



# Sea Lion – substantial progress

#### **1** World scale resource

- 1 bn bbls in new province
- Well understood reservoir
- Highly marketable
  crude



#### World class contractor team

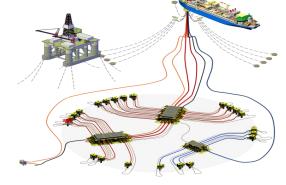
- Experienced in comparable projects
- · Leveraging on past relationships and delivery of Catcher
- Opportunity to lock in supply chain at competitive rates
- Contractor interest aligned via provision of vendor financing

# Alignment with FIG on key fiscal, commercial and regulatory items

#### Proven development concept

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- Technically straightforward FPSO development (similar to Catcher)
- Extensive project development and engineering complete
- Supply chain and logistics proven after drilling campaign

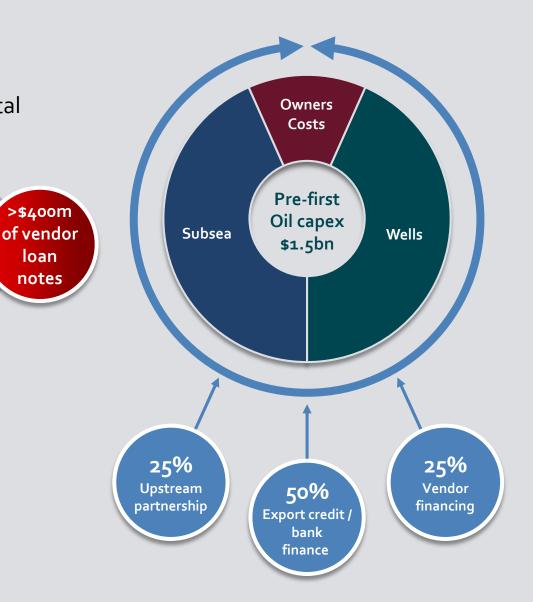


Key metrics	Sea Lion Ph1	Catcher
Development Plan	FPSO+SPS	FPSO+SPS
FPSO oil capacity	85	60
FPSO liquid capacity	120	125
Drill Centres	1-2	3
Total wells	23	19
Producers	16	15
Injectors	6	4
Pre-first oil capex	\$1.5bn	\$1.3bn
Reserves/resource	220	96

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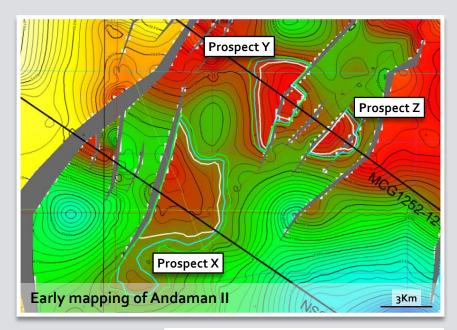
## Sea Lion 2018 targets

- Select preferred contractors and secure vendor financing
  - LOIs signed for c. \$1.5 bn of total contracts value
    - Drilling rig
    - Well services
    - Subsea equipment
    - Subsea installation services
    - Logistical support
- Secure senior debt funding
  - Export credit agencies and project finance providers
- Working towards year-end final investment decision



# Refocused exploration portfolio

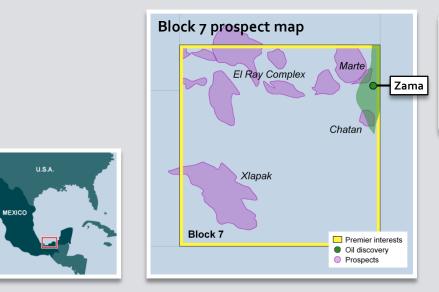
- Repositioned towards emerging plays in proven hydrocarbon provinces
  - Early success in Mexico at Zama; looking to increase acreage footprint
  - Managed position in Brazil to focus on Ceara Basin; high impact prospectivity identified
  - Capture of Andaman II licence offshore Indonesia
- Retained high value infrastructure led exploration opportunities close to P&D assets
- Exited frontier and mature areas
- Rationalised E.ON portfolio
- Significantly reduced commitments

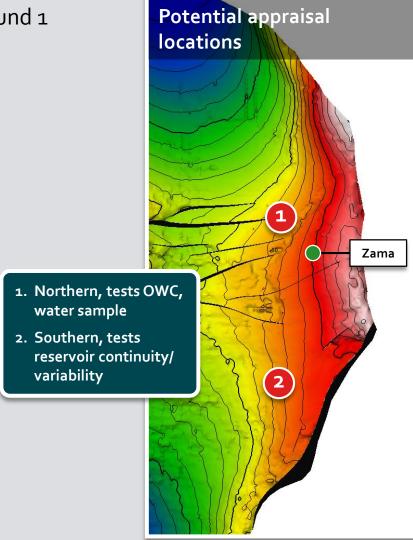




## Mexico

- 2015: Awarded Blocks 2 and 7 in Mexico Round 1
- 2016: Increased interest in Block 7 to 25%
- 2017: Zama-1 discovery made on Block 7
  - 400-800 mmbbls<sup>1</sup> (P90-P10)
  - API 30°
- 2018/2019: Zama appraisal programme
  - Pemex to spud Asab-1 in Q2 2018
- Forthcoming Licensing Round

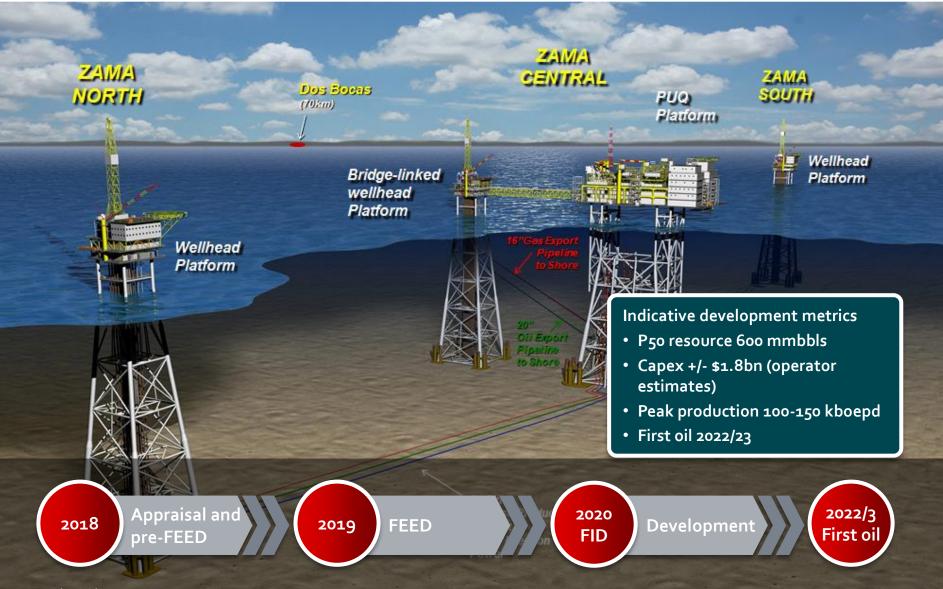




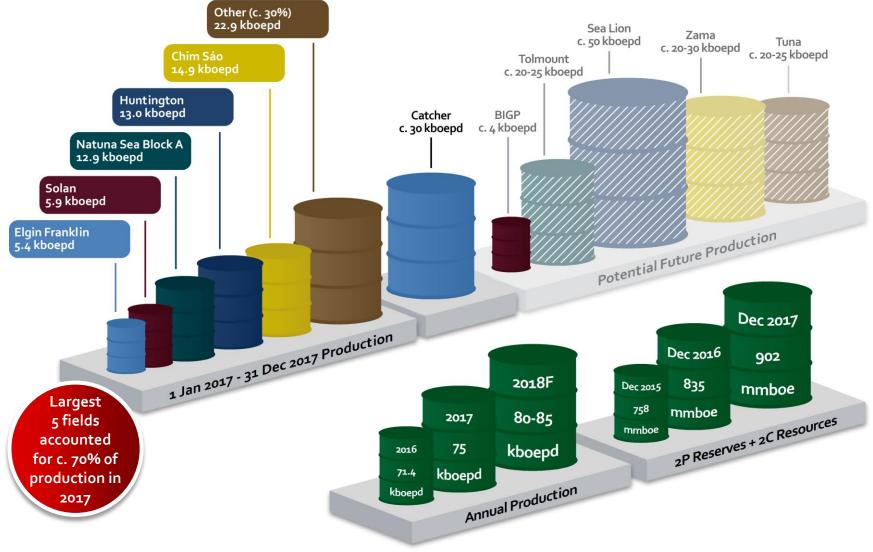
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<sup>1</sup> includes those volumes that extends into the neighbouring block

## Indicative full field Zama development

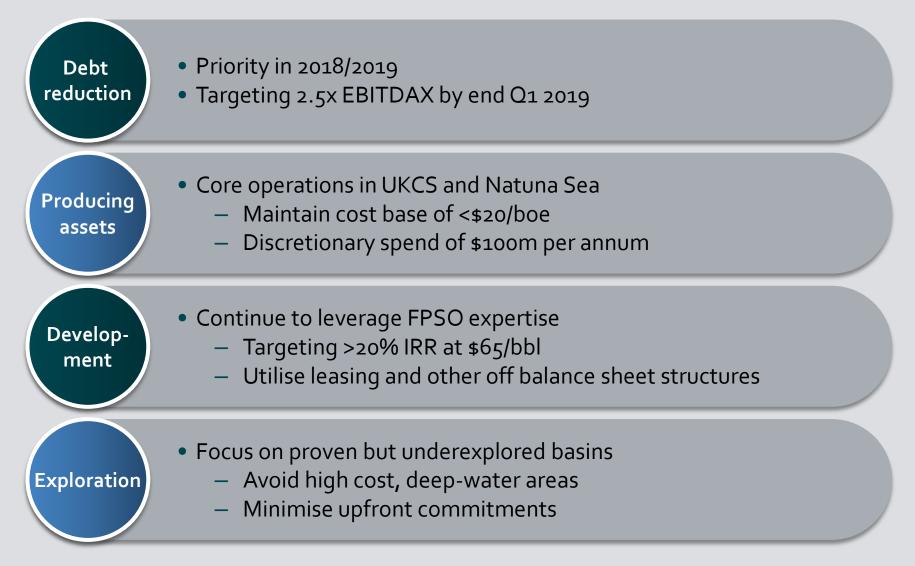


## The asset portfolio



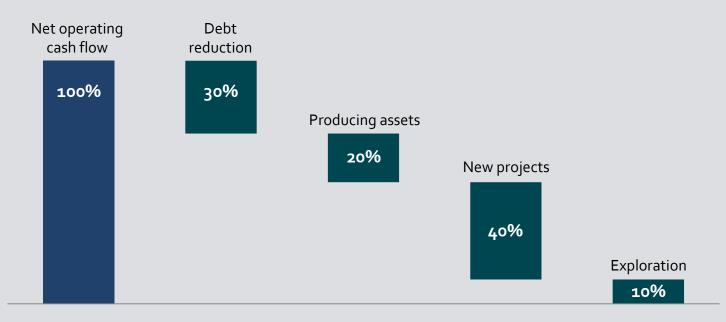
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## Strategic framework, NAV focused

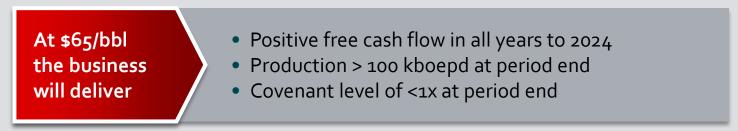


## Balanced capital allocation, returns driven

## 7 year capital allocation 2018-2024



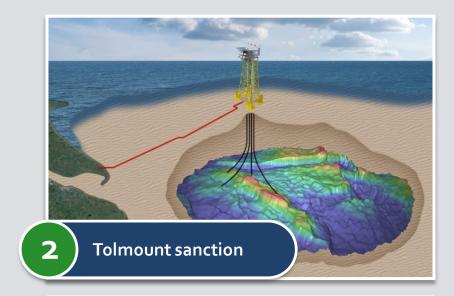
## A sustainable position

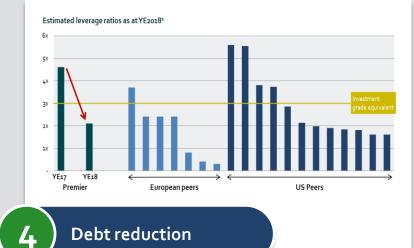


## 2018 outlook









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## March 2018



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